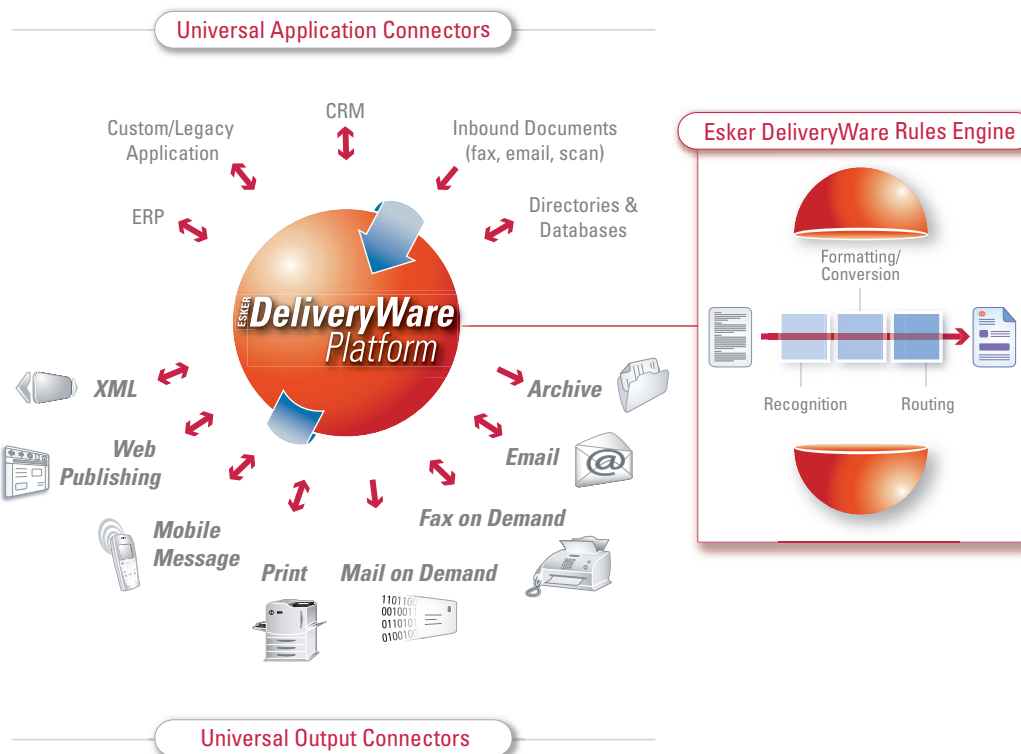


Esker DeliveryWare Platform:

Deliver the advantages of document automation

Faced with the challenges of rising costs and increasing competitive pressure, organizations today are recognizing valuable opportunities for higher efficiency within the document processes that support their business operations. Manual processing and distribution of invoices, purchase orders, and other business documents often account for more than 90% of delivery costs. It also makes up virtually 100% of delivery time, which prolongs financial transaction cycles. The answer for success-minded organizations is to extract the enormous potential for cash-flow improvement locked within conventional business communication with Esker DeliveryWare Platform.



UNLOCK THE POTENTIAL INSIDE ENTERPRISE APPLICATIONS

ERP, CRM, and custom applications automate key business processes but leave out a critical component — document delivery to partners, suppliers, and customers.

With Esker DeliveryWare, companies automate document delivery across the entire information supply chain, adding value to existing systems, reducing document costs, and streamlining business communications.

Esker DeliveryWare offers significant financial advantages with the ability to:

- **Shorten** transaction cycles, reduce days sales outstanding (DSO), and improve cash flow

- **Simplify** IT infrastructure without reprogramming and without adding complexity
- **Eliminate** the high cost and wasted time associated with manual delivery of documents from business applications
- **Accelerate** return on investment (ROI) in ERP, CRM, and other solutions
- **Improve** response time, enhance communication, and strengthen loyalty among customers and partners

[more](#)



SHORTENING THE CASH CONVERSION CYCLE

Esker DeliveryWare shortens the cash conversion cycle by fully automating document-intensive processes. This reduces the time between producing or acquiring goods and services, and receiving payment.

Esker DeliveryWare allows organizations to automate documents within:

- Procurement, Supply Chain Management, and Accounts Payable (RFQs, purchase orders, remittance advices)
- Production and Inventory (production schedules, demand forecasts)
- Order Fulfillment (quotes, order and shipment confirmations)
- Invoicing, Accounts Receivable, and Collections (invoices, reminders, dunning notices)
- Customer Communications (supplier broadcasts, urgent notifications, account statements)

CREATING A TOTAL ENTERPRISE SOLUTION

Esker DeliveryWare streamlines these processes by eliminating inefficient and lengthy steps. It is a comprehensive solution that makes communication more personalized and cost-effective, regardless of the information's source or delivery type. Esker DeliveryWare automatically transforms application output into new electronic documents and delivers them via the appropriate means.

THE VALUE OF ESKER DELIVERYWARE

The advantage of Esker DeliveryWare lies in three key components:

- DeliveryWare Rules Engine
- Source application independence
- Flexible delivery options

DELIVERYWARE RULES ENGINE

This proven, patent-pending technology automates every phase of the information delivery process — providing three core services:

- **Recognition** of any document content to apply a DeliveryWare rule
- **Routing** of documents to any combination of recipients, using multiple delivery methods in a variety of formats
- **Formatting** and conversion into personalized documents

SOURCE APPLICATION INDEPENDENCE

Intelligent automation with Esker DeliveryWare enables document delivery from almost any application regardless of platform — Unix, IBM® mainframe, midrange, or Windows®.

The non-invasive nature of the DeliveryWare Rules Engine requires no code-level changes to source applications or the data and print streams they generate.

With its agile platform, Esker DeliveryWare readily accepts print and data streams from:

- Leading packaged enterprise applications (SAP®, Oracle®, PeopleSoft®, Baan®, JD Edwards®)
- Custom-built or legacy applications
- Incoming data and documents (fax, email, scanned documents)
- Desktop applications

FLEXIBLE DELIVERY OPTIONS

Esker DeliveryWare provides a flexible set of delivery options for any enterprise application — offering companies new and more efficient ways to communicate with customers, partner, suppliers and employees. Delivery options include print, PDF, fax, Mail On Demand, Fax on Demand, email, Web, XML, wireless, and archive.

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